



Advanced Petrochemical Company

Q2, 2024 EARNINGS CALL

July 24, 2024



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PRESENTERS



Fahad S. Al-Matrafi
President & CEO



Abdulaziz S. Al-Ardhi
Chief Financial Officer

Vision

Growing chemical company acting responsibly towards all stakeholders.

Mission

Provide quality products through professional work environment to maximize profit in a socially responsible and sustainable manner.

Our Values



Excellence

We do the right things right first time; deliver on commitments.



Continuous Improvements

We pro-actively recognize business opportunities; benchmark and implement best practices; challenge status quo.



Customer Care

We adjust business processes to best meet customer needs and to ensure customer satisfaction.



Team Spirit

We sacrifice own needs for the good of the team; Never undermine team efforts; Celebrate achievements;



Transparency

We speak up our mind; give positive and constructive feedback.



ADVANCED AT A GLANCE

Established in
2005

Capital
SAR 2.6 B

A joint stock company incorporated in Oct 2005 with operating facility in Jubail Industrial City.



Its main activity is the manufacture of polypropylene product in various grades.



PDH Plant produces **455,000 MT** per year of propylene (nameplate capacities)



PP Plant produces **450,000 MT** per year of propylene (nameplate capacities)



Derives its revenue from the sale of polypropylene, which is mainly sold through its marketing arm, Advanced Global Marketing Company (AGMC) or well-renowned off-takers.

CORPORATE STRUCTURE



ADVANCED SHARES OWNERSHIP

as of 30 June 2024



■ Other Shareholders ■ QFI ■ National Polypropylene Company



AGENDA

ثقافة التميز
Culture Of Excellence

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PERFORMANCE
HIGHLIGHTS

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MAJOR HIGHLIGHTS



Fahad S. Al-Matraf
President & CEO



POLYPROPYLENE MARKET STATUS

YTD '2024

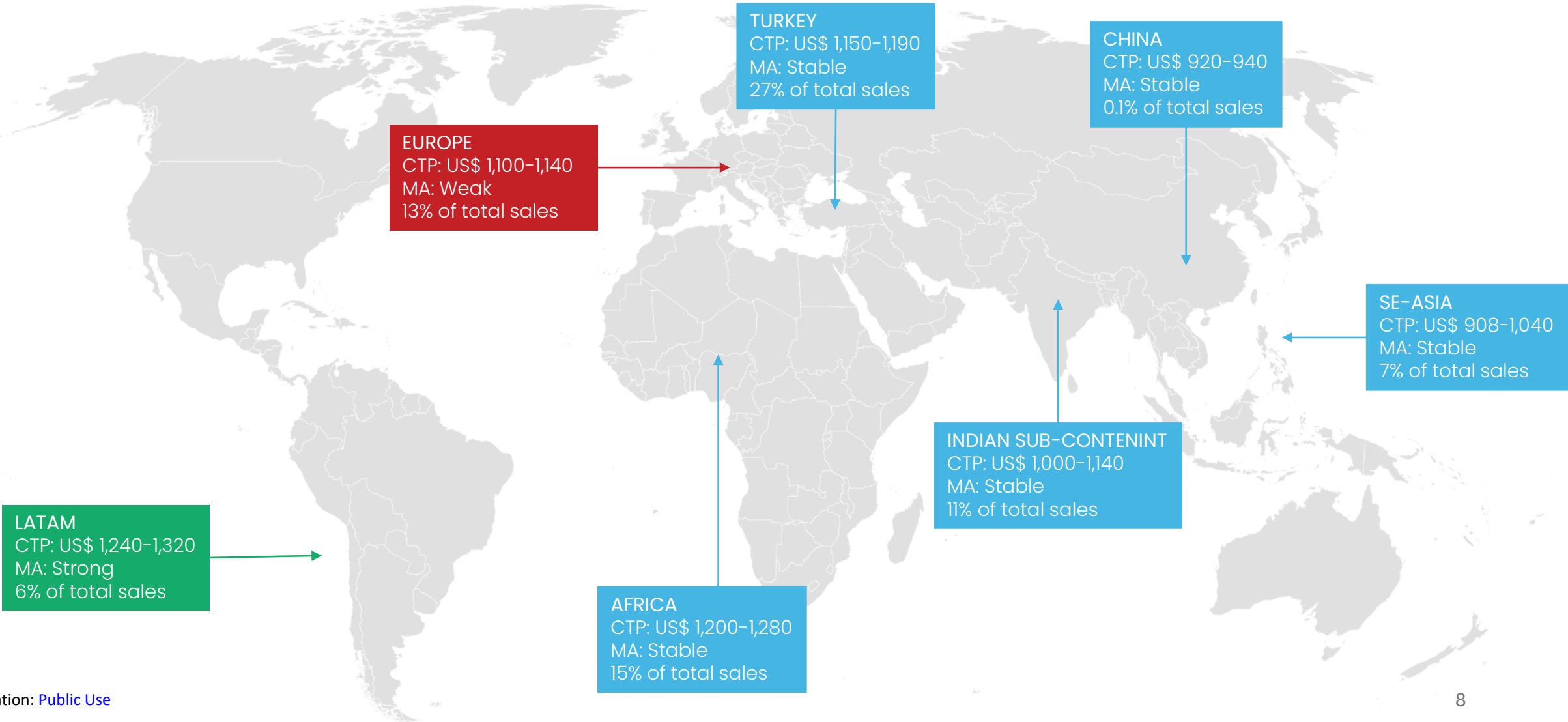
■ Strong

■ Stable

■ Weak

CTP: Current Market Prices

MA: Market Activity





PDH & PP Plants



95%

Overall Project Construction Progress as of end of Q2 2024. Pre-commissioning activities on the ground. Commissioning is still scheduled by the second half of 2024.

80%

Signed **off take** agreements for more than **80%** of the PP product from the new project. The remaining **20%** will be marketed by AGMC (subsidiary).

SAR 6B

Secured as commercial loan from **local banks** with a total of **SAR 2.2 B** drawn as of 30 June 2024.

SAR 2.2B

Secured RCF for equity financing.

SAR 3B

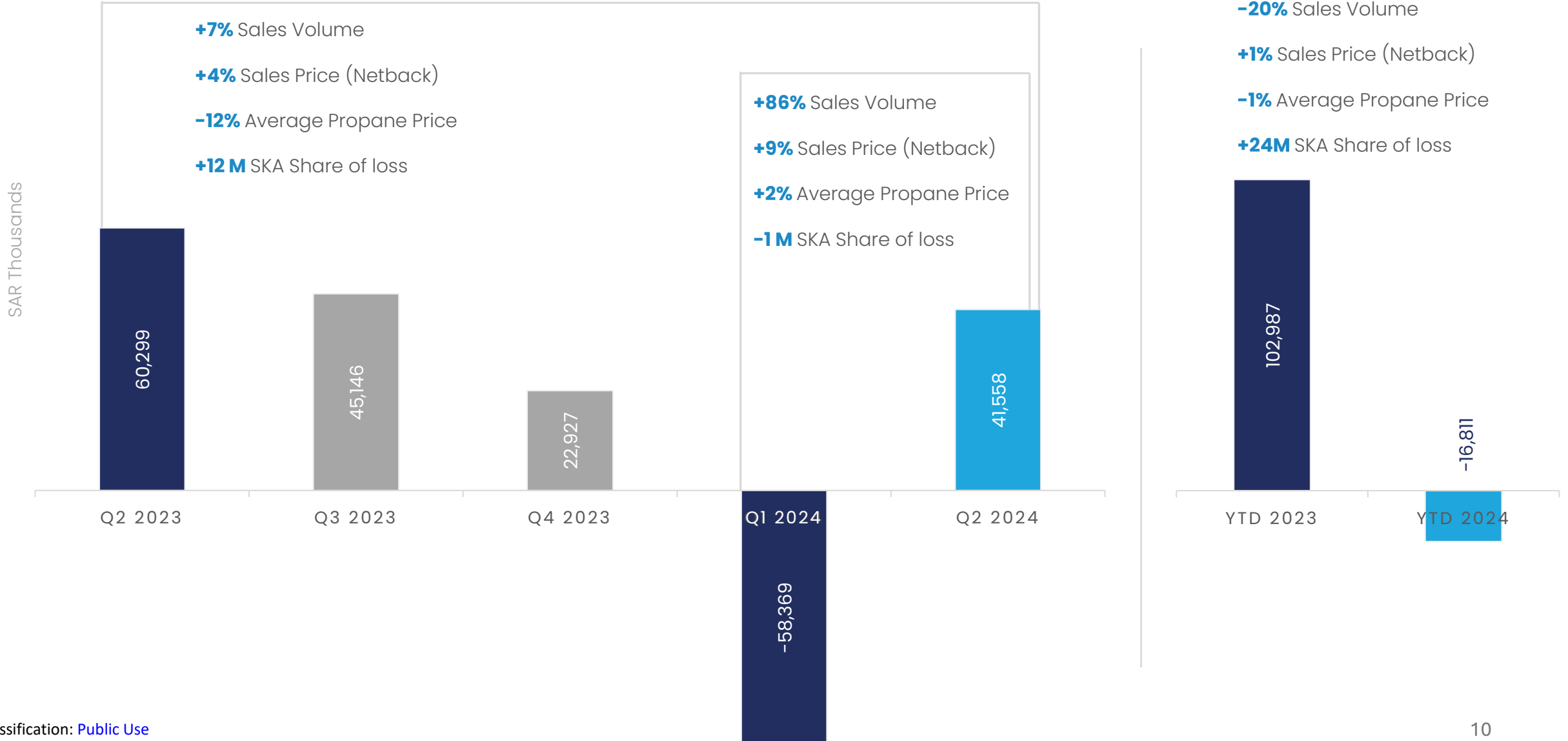
Approved loan by **SIDF** with full amount drawn as of 30 June 2024.

SAR 6B

Overall EPC **Contract cost** with Samsung for PDH and Tecnimont for PP



PERFORMANCE HIGHLIGHTS – Net Profit (Loss) Comparison

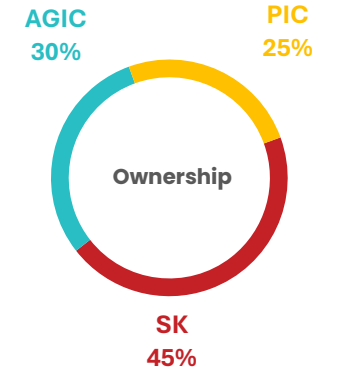




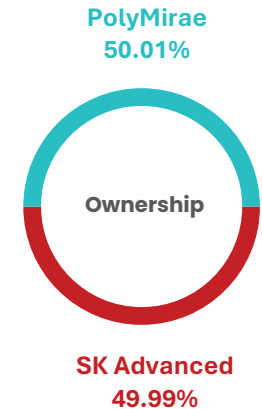
PERFORMANCE HIGHLIGHTS – JVs



- In Q2 2024, AGIC (subsidiary) recorded a share of losses amounting to **SAR 33 million** (in Q1 2024: SAR 34M share of losses)
- The decrease is primarily due to a lower propylene to propane spread caused by market changes and the turnaround activities during Q1 2024.
- Coordination with the shareholders is still on going to optimize operations and costs through a set of KPIs.

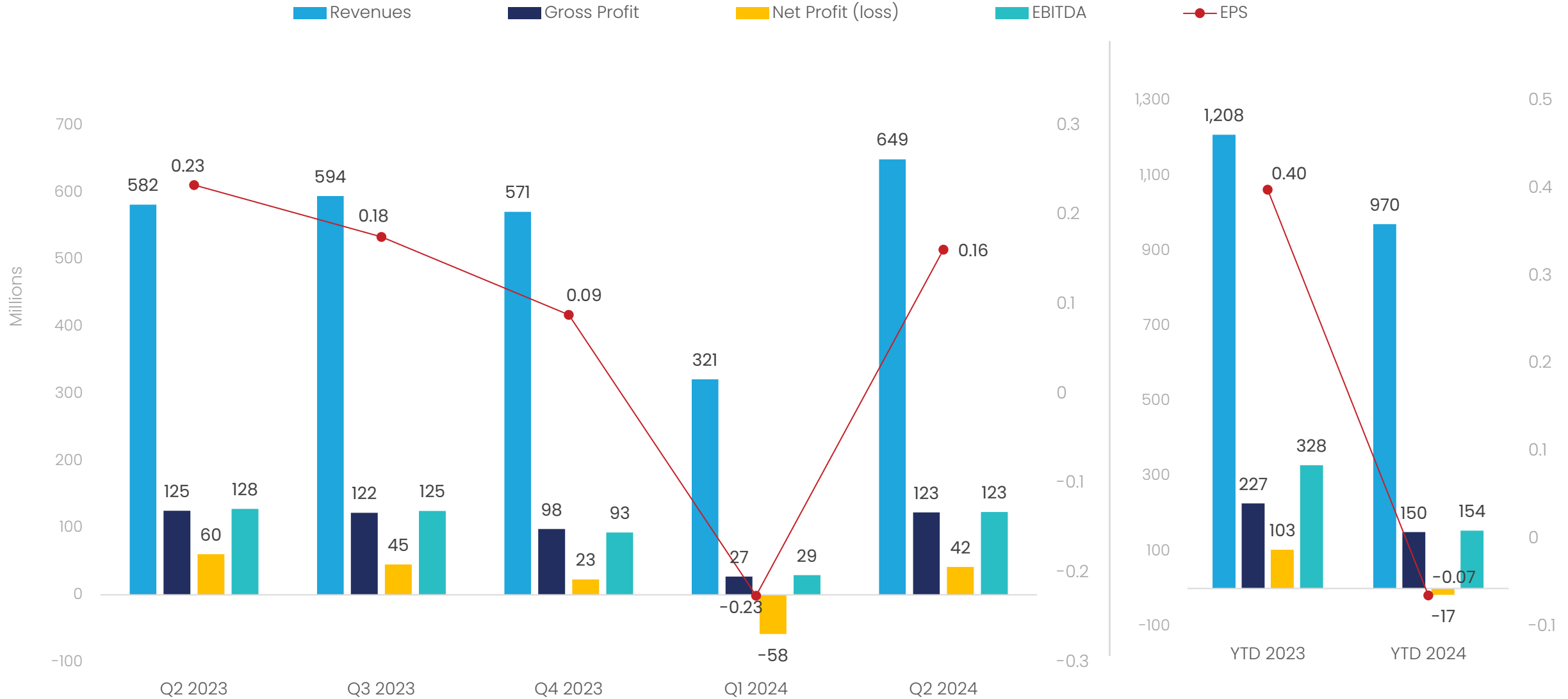


- The plant is being supplied with Propylene (main feedstock) from SK Advanced on a long-term basis.
- The financial impact is reflected in SK Advanced financials.





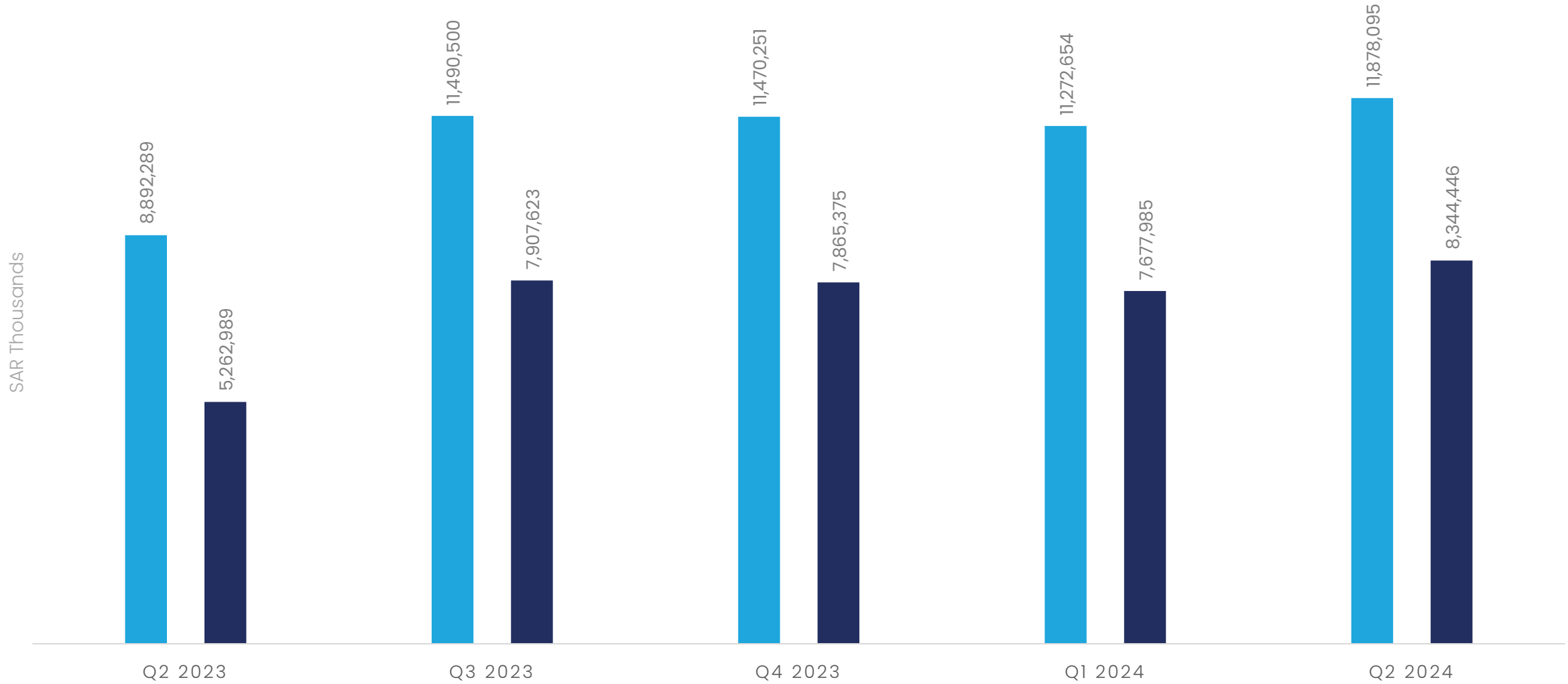
PERFORMANCE HIGHLIGHTS





PERFORMANCE HIGHLIGHTS

■ Total Assets ■ Total Liabilities



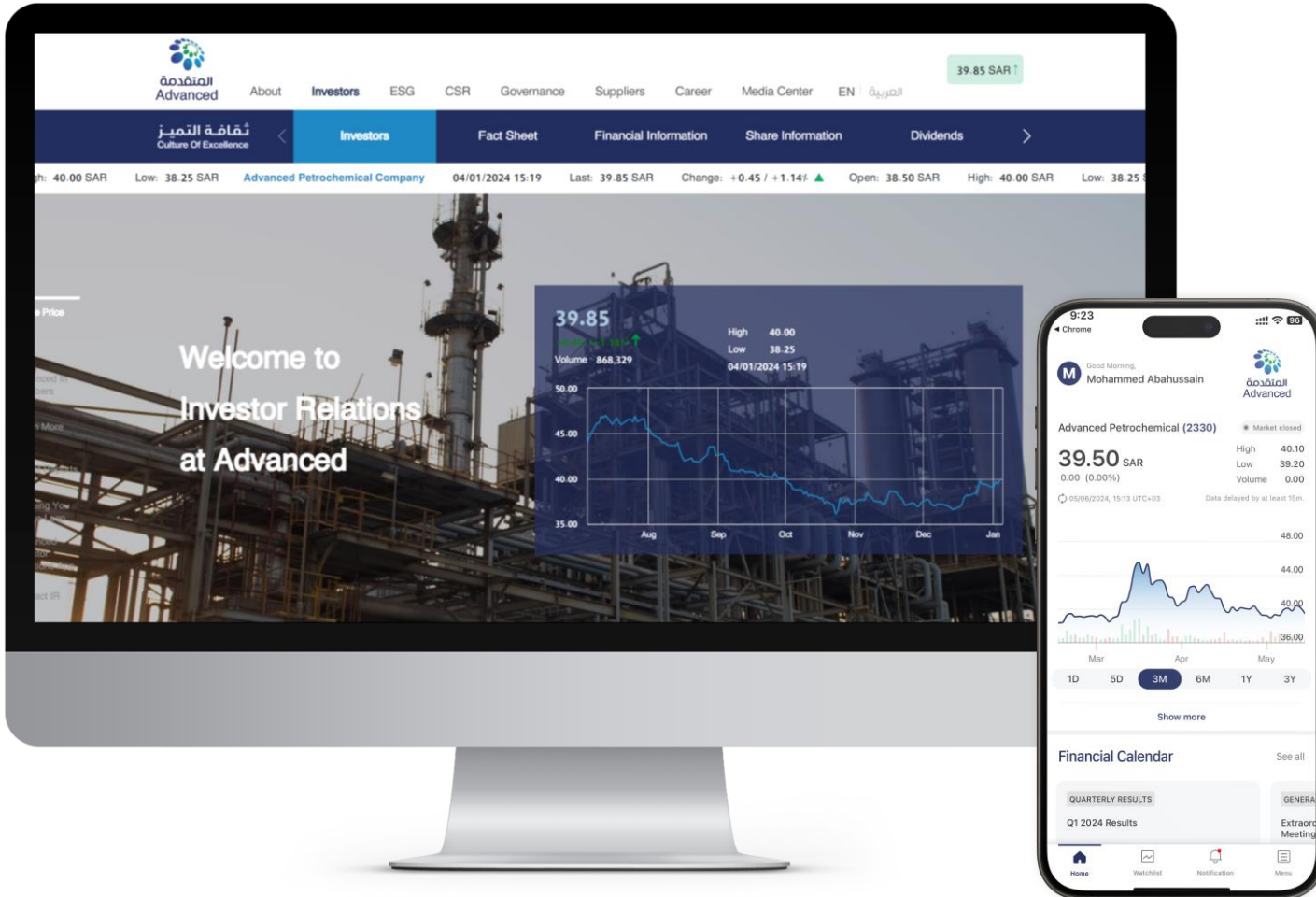


Q&A



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**Thank
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